

## University of Pretoria Yearbook 2021

## Business engineering 321 (BPZ 321)

**Qualification** Undergraduate

Faculty Faculty of Engineering, Built Environment and Information Technology

Module credits 16.00

NQF Level 07

**Programmes** BEng Industrial Engineering

BEng Industrial Engineering ENGAGE

**Contact time** 2 tutorials per week, 4 lectures per week

**Language of tuition** Module is presented in English

**Department** Industrial and Systems Engineering

Period of presentation Semester 2

## **Module content**

Strategic analysis; strategy formulation; blue-ocean strategy; grand strategy matrix; SWOT/ TOWS analysis; strategy canvas; customer segmentation; marketing mix; value chain; business model canvas; business model analysis; combination of business models to create new ideas; change management; entrepreneurship; creating a business plan; integration of theory with real world application.

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